



*Fire, Security & Networking*

## **Vacancy**

### **Sales Estimator/Designer**

Since 1986 VWS have been providing Electronic Fire, Security & Care Solutions to a wide range of Public & Private Sector Clients. Over the last four years the Fire & Care Communication side of our business has continued to grow significantly. In addition, we have now partnered directly with several manufacturers on key products, that meet the ever-changing demands of our clients.

So how would you like the opportunity to join an already successful Team. At VWS we encourage a culture of lifelong learning and as the company grows opportunities for our people will become available.

Following continued rapid demand for our services VWS are now looking for a Sales Estimator/Designer to join our team.

### **About the role**

Your day-to-day duties will include:

Technical Design and Estimating small to large fire, security & care projects. Working with the sales team to meet deadlines and design technical security solutions. Managing M&E tenders from reading project specifications, understanding design requirements and creating estimates and system design whilst complying with current legislation.

In addition to this role, you will assist the sales team with the day-to-day enquiries and work with sub-contractors to obtain quotations and labour for works.

### **Experience & Knowledge**

Experience and excellent knowledge in technical design and estimating within the Fire & Security industry is essential for you to be a successful candidate for this position. You must be confident in your work, reliable, conscientious, hardworking and must have a positive “can do” approach.

### **Fire & Security Sales Estimator/ Designer Qualities**

- Positive, self-motivated, and proactive individual
- The ability to operate effectively under pressure to rapidly changing circumstances
- Well organised
- Team player
- Excellent communication skills, both written and verbal
- Keen to develop knowledge and skills.

**What you will bring**

To be considered for this position you must possess good knowledge and understanding of the following:

- Fire & Security Sales Estimator essential knowledge and Experience
- Care communication knowledge preferred.
- Good knowledge and understanding of BS 7671.
- Good knowledge and understanding of BS 5839.
- Complete full 7858 screening with a standard DBS check.
- Industry recognised formal qualifications (Desired but not essential).
- Good knowledge of industry leading manufactures package.

**Benefits**

- Salary negotiable (dependent on experience) .
- 30 days annual leave.
- Great career prospects .

**Job Type:** Full-time – permanent.

**Schedule:** Monday to Friday - Hours to be confirmed.

**Closing date:** Thursday 26<sup>th</sup> February 2021.